CONSOLIDATED BALANCE SHEET
Year 2009


| CAPITAL SOURCE | Code | Dec. 31st, 2009 | Jan. 1st, 2009 |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES | 300 | 1.315.230.057.143 | 1.111.967.436.363 |
| I. Current liabilities | 310 | 397.794.298.314 | 296.324.653.810 |
| 1. Short-term borrowing and debts | 311 | 100.000.000.000 |  |
| 2. Trade accounts payable | 312 | 234.587.255.568 | 191.060.389.417 |
| 3. Advances from customers | 313 | 41.652.065.416 | 39.448.766.217 |
| 4. Taxes and liabilities to State budget | 314 | 26.349.465.223 | 28.455..397.203 |
| 5. Payable to employees | 315 | (21.951.044.666) | (6.705.677.268) |
| 6. Payable expenses | 316 |  |  |
| 7. Accounts payable-Affiliate | 317 |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |
| 9. Other short-term payables | 319 | 17.156.556.773 | 44.065.778.241 |
| 10. Provision for current liabilities | 320 |  |  |
| II. Long-term liabilities | 330 | 196.721.024 | 149.708.128 |
| 3. Other long-term payables | 333 | 154.800.000 | 131.800.000 |
| 6. Provision for unemployment benefit | 336 |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |
| III. Underwriting reserves |  | 917.239.037.805 | 815.493.074.425 |
| 1 - Premium provision | 351 | 611.456.992.700 | 528.107.302.480 |
| 2 - Maths provision | 352 |  |  |
| 3 - Claim provision | 353 | 142.861.636.374 | 127.473.227.854 |
| 4-Contingent provision | 354 | 162.920.408.731 | 159.912.544.091 |
|  |  |  |  |
| B. OWNER'S EQUITY | 400 | 2.262.857.992.198 | 2.191.675.929.409 |
| I. Capital sources and funds | 410 | 2.267.989.877.457 | 2.193.007.808.147 |
| 1. Paid-in capital | 411 | 755.000.000.000 | 755.000.000.000 |
| 2. Capital surplus | 412 | 1.133.484.074.449 | 1.140.622.846.504 |
| 6. Foreign exchange difference | 416 |  |  |
| 7. Investment and development funds | 417 |  |  |
| 8. Financial reserve fund | 418 |  |  |
| 9. Obligatory reserve fund | 422 | 25.639.394.411 | 25.689.078.679 |
| 10. Other fund belong to owner's equity | 419 |  | 90.541 .599 |
| 11. Retained after-tax profit | 420 | 335.143.489.777 | 258.102.963.749 |
| 12. Capital for construction work | 421 |  |  |
| II. Budget sources | 430 | (5.131.885.259) | (1.331.878.738) |
| 1. Bonus and welfare funds | 431 | (5.131.885.259) | (1.331.878.738) |
|  |  |  |  |
| C. MINORITIES INTEREST | 500 | 95.831.780.427 | 95.185.558.956 |
| TOTAL RESOURCES | 440 | 3.673.919.829.768 | 3.398.828.924.728 |

## CONSOLIDATED INCOME STATEMENT

 Quarter 4/ 2009Unit: VND

| ITEMS | CODE | ACCUMULATION | QUARTER 3/2009 |
| :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 |
| 1. Premium income | 1 | 2.012.044.884.358 | 491.668.496.018 |
| 2. Charges receive reinsurance | 2 |  |  |
| 3. Decreases | 3 | 645.116.063.017 | 193.970.506.726 |
| 4. Increase (or Decrease) reserve charges, reserve mathematical | 8 | 83.349.690.220 | (48.057.281.242) |
| 5. Receivables commissions ceded reinsurance | 9 | 78.048.030.869 | 24.425.345.321 |
| 6. Other receivables from insurance activity | 10 | 208.084.159 | 173.148 .054 |
| 7. Net premium | 14 | 1.361.835.246.149 | 370.353.763.909 |
| 8. Compensation insurance, pay insurance | 15 | 1.160.682.827.161 | 315.067.356.965 |
| 9. Pay for receive compensation reinsurance, insurance payments | 16 |  |  |
| 10. Decreases | 17 | 394.007.051.763 | 99.880.096.349 |
| 11. Compensation under the responsibility | 21 | 766.675.775.398 | 215.187.260.616 |
| 12. More compensation from backup large fluctuations | 22 | 38.000.000.000 | 38.000.000.000 |
| 13. Increase (or Decrease) compensation reserve | 23 | 15.388.408.520 | (36.504.849.061) |
| 14. Extract large fluctuation reserve | 24 | 41.007.864.640 | 8.930.939.679 |
| 15. Other spending on insurance activity | 25 | 219.427.793.167 | 60.451.489.563 |
| 16. Total spending on direct insurance activity | 41 | 1.004.499.841.725 | 210.064.840.797 |
| 17. Gross profit business insurance | 42 | 357.335.404.424 | 160.288.923.112 |
| 18. Selling Expenses | 43 |  |  |
| 19. General and Administrative Expenses | 44 | 410.996.618.502 | 124.414.337.996 |
| 20. Net profit from insurance activity | 45 | (53.661.214.078) | 35.874.585.116 |
| 21. Financial Income | 46 | 272.774.990.212 | 70.217.156.739 |
| 22. Financial Expenses | 47 | 40.346.800.308 | 36.400.635.168 |
| 23. Profit from financial activities | 51 | 232.428.189.904 | 33.816.521.571 |
| 24. Other Income | 52 | 1.878.171.126 | 1.110.838.717 |
| 25. Other expenses | 53 | 169.548 .250 | 31.565 .570 |
| 26. Other profit | 54 | 1.708.622.876 | 1.079.273.147 |
| 27. Profit or loss in joint venture | 55 | 25.605.735.277 | 11.192.906.182 |
| 28. Total profit before tax | 56 | 206.081.333.979 | 81.963.286.016 |
| 30. Provision for ensure balanced | 58 |  |  |
| 32. Corporate income tax payable | 60 | 21.502.546.979 | 8.993.394.770 |
| 33. Profit after tax | 61 | 184.578.787.000 | 72.969.891.246 |
| 34. Benefits of minorities | 62 | 5.750.568.242 | 1.070.207.824 |
| 35. Profit after tax of the parent company's shareholders | 63 | 178.828.218.758 | 71.899.683.422 |
| 34. Earning per share | 70 |  |  |

CONSOLIDATED CASH FLOW STATEMENT
Year 2009 (Indirect method)
Unit: VND

| Items | Code | Year 2009 | Year 2008 |
| :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 |
|  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Profit before tax | 01 | 206.081.333.979 | 205.612.601.977 |
| 2. Adjustment in accounts |  |  |  |
| - Fixed assets depreciation | 02 | 17.925.033.223 | 16.167.901.276 |
| - Provisions | 03 | 101.763.363.380 | 49.769.686.909 |
| - Unrealized foreign exchange difference loss/gain | 04 | (13.472.063.722) | (19.106.452.359) |
| - Loss/gain from investment | 05 | (206.223.020.108) | (245.877.794.341) |
| - Interest expenses | 06 | 6.846.115.555 |  |
| 3. Operating profit before the changes of current capital | 08 | 112.920.762.307 | 6.565.943.462 |
| - Changes in accounts receivable | 09 | (140.936.725.671) | (109.160.314.455) |
| - Changes in inventories | 10 | (1.132.572.799) | (464.613.033) |
| - Changes in trade payables (exclude interest payable, income tax payable) | 11 | 163.626.777.916 | 173.150.217.889 |
| - Changes in prepaid expenses | 12 | (12.057.497.674) | (1.020.963.513) |
| - Paid interest | 13 | (6.846.115.555) |  |
| - Paid corporate income tax | 14 | (23.182.328.927) | (44.289.697.118) |
| - Other receivables | 15 | 695.878.039.426 | 708.246.427.964 |
| - Other payables | 16 | (850.518.485.262) | (804.694.571.289) |
| Net cash provided by (used in) operating activities | 20 | (62.248.146.239) | (71.667.510.093) |
|  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (215.469.079.762) | (41.910.638.697) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 432.154.130 | 127.149.943 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | (2.510.442.990.864) | (2.491.832.712.646) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 2.476.345.125.040 | 2.400.727.876.037 |
| 5. Cash paid for joining capital in other companies | 25 | (152.086.478.000) | (466.957.322.060) |
| 6. Withdrawal of capital in other companies | 26 | 138.422.169.923 | 363.227.896.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 | 268.045.168.044 | 167.557.708.931 |
| Net cash used in investing activities | 30 | 5.246.068.511 | (69.060.042.492) |
|  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 | 161.000.000.000 |  |
| 4. Cash paid to principal debt | 34 | (61.000.000.000) |  |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 | (105.592.500.000) | (52.850.000.000) |
| Net cash (used in) provided by financing activities | 40 | (5.592.500.000) | (52.850.000.000) |
|  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 | (62.594.577.728) | (193.577.552.585) |
|  |  |  |  |
| Cash and cash equivalents at beginning of year (60) | 70 | 229.860.955.063 | 404.332.055.089 |
| Influence of foreign exchange fluctuation | 61 | 13.472.063.722 | 19.106.452.359 |
| Cash and cash equivalents at end of year (50+60+61) | 70 | 180.738.441.057 | 229.860.955.063 |

